

Drew Peneton
drewpeneton@gmail.com
602.492.3739

EXPERIENCE

Uber Technologies

Phoenix, AZ

Territory Manager, Operations and Logistics

June 2015 – Present

- Maintained operational efficiency responsibly while growing ridership across the Valley above target levels
- Developed valuable business and community partnerships to bring unique, engaging experiences to users
- Leveraged analytical ability and data-driven decision making to guide city marketing efforts

Charles Schwab & Co.

Phoenix, AZ

Manager, Corporate and Incentive Compensation

December 2013 – June 2015

- Aligned business goals with sales and incentive-based compensation analytics reporting for 1300+ reps
- Partnered with finance, compensation and business intelligence units to manage enhancement projects

High Net-Worth Representative / Schwab Trading Services

November 2012 – December 2013

- Cultivated partnerships with development teams to promote business growth and client experience
- Local Leadership Symposium participant; 2013 Customer Service Innovation Project Contributor

Edward Jones Investments

Tempe, AZ

Financial Advisor

May 2010 – October 2012

Built branch office by prospecting and developing leads. Deepened relationships and creatively engaged clients by exploring financial needs as a full-service advisor. Built strong bonds with community and key referral centers.

- Acquired \$7 million+ Assets Under Management and 160+ Households in under two years
- Received award at annual meeting for most opened accounts by new advisor in region

Walgreens

Supervisor, Marketing Services/Research - Mergers & Acquisitions

May 2007 – May 2010

Field-based project manager; corporate office liaison during store transitions, acquisition surveys and special projects. Managed transition of locations to fully operational stores within specified budget and time constraints.

- Project lead for seven location acquisition in San Francisco; coordinated schedules of personnel, transportation and local staff to complete project under budget and ahead of schedule.
- Supervisor during remote acquisition of 20 locations in Puerto Rico

United States Army

Infantry and Physical Security

June 1998 – January 2005

Trained professional in tactical maneuvers, ground combat and group leadership. Built relationships with Iraqi leaders to gather intelligence and protect high-profile targets while maintaining a strong authoritative presence.

- Combat Infantryman's Badge and Army Commendation Medal for service and achievement while under fire from enemy forces during combat, Operation Iraqi Freedom II
- Army Achievement Medals (4); Distinguished Honor Graduate, Primary Leadership Decision Course

EDUCATION

Keller Graduate School of Management

July 2012 – December 2014

Master of Accounting and Financial Management (With Distinction)

- Graduate Certificate in Accounting, September 2013
- Student Member and Conference Scholarship Recipient, Association of Certified Fraud Examiners

Eastern Washington University

January 2005 – March 2008

Bachelor of Arts in Business Administration, Finance

- Director, Alumni Association Board (2011-2015); Regional Outreach Representative
- Chapter President, Financial Vice President – Sigma Phi Epsilon fraternity

CIVIC ENGAGEMENT

Valley Leadership Advance / Class #2

August 2016 – Present

Manifesto Project / Class #3

August 2016 – Present

Veterans Success Project / Maricopa Community Colleges Foundation

June 2016-Present